

April 2026

SAP&DC



What's New In Export



A little closer to warmth.

In this newsletter:

- Webinar Tariff Update & Mitigation Strategies
- Market Updates
- Training
- Strategic Partnership Program

Your International Trade Specialist
Joyce

TARIFF UPDATE & MITIGATION STRATEGIES

Tuesday, April 28 | 10:00 am EST

via Microsoft Teams Webinar

Join us for a webinar with Francesca Guerrero, Partner at Thompson Hine LLP.

The webinar will provide a short overview of recent and anticipated tariff changes. An update on the IEEPA tariff refund process will also be provided. Then we will discuss options to mitigate tariffs and best practices for efficient import compliance.

Mitigation topics will include: first sale, value deductions, free trade agreements, and special provisions for goods returned to the U.S.

Presenter:

Francesca Guerrero



Francesca is a partner in Thompson Hine's International Trade practice group. She regularly counsels clients on compliance with export controls, sanctions, import regulations, human rights and forced labor, and the FCPA and antibribery laws.



[To register, please click here!](#)

Market Updates

- Australia [Defense & Aerospace](#)
- CE Europe [Market Insight](#)
- China [Briefing](#)
- Middle East Region [Click Here](#)
- South East Asia [Click Here](#)
- South Korea [Market Intelligence Report](#)

Training

Webinars

From our partners

Northwest Commission

Tariff Update & Mitigation Strategies

April 28, 2026

10:00 - 11:00 AM EST

[Register Here](#)

PA SBDC

Go Global: Doing Business With Canada & Mexico

April 30, 2026

9:00 - 10:00 AM EST

[Register Here](#)

Seminars

No new seminars at this time.

From our Partners:

PennTAP

Has multiple resources for your company to utilize at no cost or minimal cost
Contact: [Amy Jorden](#)

IMC (Innovative Manufactures' Center)

IMC has multiple training sessions for your business
Webinars and Seminars
You can [click here](#) to see what is available

Training Webinars You May Have Missed?

No worries, watch our recorded sessions!

Click on the topic of your choice below to be routed to the recording!

- [US Foreign Corrupt Practices Act](#)
- [Classification Under The US Harmonized Tariff & Schedule B](#)
- [Understanding ITAR Classification & CJ Filing Requirements](#)
- [Export Controls Under Export Administration Regulations \(EAR\) & Changes Under Export Control Reform \(ECR\)](#)
- [Incoterms, Landed Cost, Payment Methods, How do these relate to pricing your Product?](#)

- [Commercial Documents for Exports](#)

Strategic Partnerships Program

The BusinessPA team works to connect international companies that wish to grow in the North American market with Pennsylvania firms that are looking for international partnerships.

You can contact Alex Mederos for more information on the program.

Phone: 717-300-8402

Email: amederos@pa.gov

[Click here to view the partnership opportunities](#)

SAP&DC International Program

Joyce Hoffman
International Trade Specialist
jhoffman@sapdc.net
814-949-6527

Visit our website www.sapdc.net

SAP&DC is an Equal Opportunity Employer

SAP&DC



SAP&DC | 3 Sheraton Dr. | Altoona, PA 16601 US

[Unsubscribe](#) | [Constant Contact Data Notice](#)



Try email marketing for free today!