



Progress Through Regional Cooperation In The Alleghenies

State of the Southern Alleghenies APEX Accelerator – October 2025

by James F. Gerraughty
SAP&DC APEX Accelerator Program Manager



This might be a shorter than usual newsletter, and for that, I apologize (and you're probably relieved). A couple of things for your reading pleasure!

First off, we had an issue with our web domain (the "sapdc.org" part after the @ sign) in mid-October. We have made the switch to a new domain and thus had to update web pages and emails:

- Main page: <https://www.sapdc.net>
- The APEX's page: <https://sapdc.net/government-contracting/>
- James' email – jgerraughty@sapdc.net
- Gloria's email – brooks@sapdc.net
- Carrie's email - cfisher@sapdc.net

Our partners' pages at JARI, North Central, and Northern Tier APEXes are still the same, as are our Neoserra customer-facing pages. Again, we do apologize for this inconvenience.

Please review our training opportunities that are coming up in November 2025 (and beyond) for our APEX Accelerator and PREP Partners. We have:

- A pair of **Cybersecurity webinars** on November 19 & 20, from Totem Technology and Core Business Solutions. These webinars are particularly timely, due to the CMMC rule change in September and the implementation schedule beginning in NOV 2025.
- Our ever-popular **Tri-State APEX Accelerator Mega Matchmaker** on December 2 & 3! Now in its 6th year, we have some varied and pertinent presentations, timely keynote addresses on defense- and government industrial base policies, and matchmaking between companies, primes, and agencies. More information here: <https://www.tri-state-apex-mega-matchmaker.com/>
- A **Manufacturing Resource and Government Contracting event** that is still in the nascent stages of planning, planned for mid-January 2026 (Don't worry about central PA weather, it will be an online event).

You can review and register for upcoming events on our eCenter page, <https://sancnt.ecenterdirect.com/> Stop back often, as the training events do pop up there pretty frequently!

If you have ideas for topics, or would like to learn more about a government contracting-related topic, please drop us a line at (814) 949-6500 or at apex@sapdc.net. We'd love to hear from you!

About US

The Southern Alleghenies APEX Accelerator at SAP&DC is an economic development entity that bridges the gap between supplier and buyer in the government marketplace. The APEX Accelerator stands ready to support businesses across 18 counties in the central PA Alleghenies region in the pursuit to secure contracts with local, state and/or federal government agencies nationwide.



Due to the generous support of our Commonwealth and Federal funding partners, services provided by the APEX Accelerator are free of charge.

Whether you are an experienced contractor or new to the government marketplace, the APEX Accelerator will provide one-on-one counseling utilizing all of the program resources necessary to increase your share of contract awards. We will also coordinate assistance, if needed, with our PA PREP partners.

Contact us today at the Southern Alleghenies APEX Accelerator at SAP&DC to get started!

Email: apex@sapdc.net

Phone: (814) 949-6500

Web: APEXAccelerator@SAP&DC

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SAP&DC | 814-949-6528 | jgerraughty@sapdc.net | <http://www.sapdc.net>
3 Sheraton Drive
Altoona, PA 16601



SAP&DC | 3 Sheraton Drive | Altoona, PA 16601 US

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