

February 2026

SAP&DC



What's New In Export

FEB

A little closer to warmth.

In this newsletter:

- Free Webinar Navigating Importing & Tariffs
- Webinar-New call for Proposal-U.S. Israel Energy Center
- Market Updates
- Upcoming Trade Events
- Training
- Strategic Partnership Program

Your International Trade Specialist
Joyce

Navigating Importing & Tariffs

Please Join us for this FREE Webinar!

Learn all about Importing & Tariffs

March 18, 2026

10:00 – 11:00 AM EST

Presented by:

Bob Imbriani

of

Team WorldWide

[Register Here](#)



New Call for Proposals - U.S. Israel Energy Center- BIRD Foundation

The Governments of Israel and the United States are expanding their cooperation in the energy sector and launching a new call for proposals, under which up to \$12 million in grants will be allocated to two binational consortia in the fields of energy storage, fossil energy, and water-energy nexus, through the Israel-U.S. Energy Center managed by the BIRD Foundation.

The BIRD Foundation will be hosting a brief informational webinar on a new call for proposals from the **U.S. Israel Energy Center** to establish two new binational consortia. The call will focus on the following three areas: energy storage, the energy-water nexus, and fossil energy. The call is open to companies, startups, research organizations, and academic institutions in the United States and Israel.

The webinar will feature the **BIRD Energy** program, which supports innovation through U.S. Israel cooperation across a wide range of energy technologies that strengthen energy efficiency, reliability, affordability, and resilience across the energy system. All supported projects must demonstrate significant commercial potential, with outcomes expected to lead to commercialization.

The webinar will be conducted in English.

During the webinar, BIRD will present the details of the call for proposals, participation requirements, and consortium structure, as well as opportunities for collaboration between companies, research institutions and academia in Israel and the United States.

In addition, they will discuss the BIRD Energy Program and present its contribution to international collaborations that strengthen energy security and promote growth and innovation.

Register for the webinar: [Link to register](#)

U.S. - ISRAEL ENERGY CENTER

FUNDING OPPORTUNITY FOR U.S. - ISRAEL COOPERATION IN ENERGY AND WATER TECHNOLOGIES



The U.S.-Israel Center of Excellence in Energy, Engineering, and Water Technology ("the Energy Center") invites proposals from innovative, cross-border consortia aimed at advancing the development and deployment of next-generation energy and water technologies. Established by the BIRD Foundation with the U.S. Department of Energy (DOE), the Israel Ministry of Energy and Infrastructure (MoE), and the Israel Innovation Authority (IIA), the Energy Center seeks to foster scientific and industrial collaboration between the two countries, accelerate technology scale-up and commercialization, and enhance energy and water security.

The Call for Proposals invites submissions in the following areas:

[Energy-Water Nexus](#)

[Energy Storage](#)

[Fossil Fuels](#)

Following the evaluation process, two consortia will be selected.

Funding Level:

- Up to \$6 million per consortium for an initial three-year period. High-performing consortia will be eligible to apply for a two-year extension and additional funding of up to \$3.2 million, subject to approval of the extension proposal and the availability of funds.
- Each consortium is required to provide a minimum of 50% cost share and submit a total three-year budget of at least \$12 million.

Eligibility:

- Proposals must be submitted by a U.S.-Israel consortium that includes:
- At least one industry partner and one academic or research institution from each country.
 - The consortium must define founding members who will lead the planning and submission. At least two founding members must be corporations, one from each country.

Proposals should demonstrate:

- Strong U.S.-Israel collaboration
- Industry-driven focus and plan
- Novel technology with clear commercial potential
- Consortia may include workforce training and exchange opportunities for students and postdoctoral researchers

Events & Milestones

Webinar on submission requirements and process: **February 25, 2026** 7:00 PM Jerusalem | 12:00 PM EST | 9:00AM PST

Submission deadline of **Executive Summary: June 30, 2026**

Submission deadline for final **Full Proposal: September 15, 2026**

Expected date for notification of **awardees selection: December 2026**

For further inquiries please contact:

In Israel: Tal Fischelovitch, talf@birdf.com | Tal Nahari, taln@birdf.com

In the U.S.: Andrea Yonah, andrey@birdf.com; Anat Ben Yosef, by.anat@birdf.com; Anat Bujanover, anatb@birdf.com

For submission [guidelines](#) and further information, see: www.us-isr-energycenter.org

Market Updates

- Australia [Defense & Aerospace](#)
- CE Europe [Market Insight](#)
- China [Briefing](#)
- Middle East Region [Click Here](#)

- South East Asia [Click Here](#)
- South Korea [Market Intelligence Report](#)

Upcoming Trade Events

**E-Mobility
Taiwan**
April 14-17, 2026
Electric Vehicle & Autonomous Driving Technologies
Catalog Exhibition
Contact: [Trung Tran](#)

Training

Webinars

**SAP&DC
Webinar Series**
**All Webinars are from
10:00 - 11:00 AM EST**
**Presented by:
Bob Imbriani
Team WorldWide**

Navigating Importing & Tariffs
March 18, 2026
[Register Here](#)

Rules & Regulations when Exporting
April 15, 2026
[Register Here](#)

From our partners at PA SBDC

Go Global: Doing Business With Canada & Mexico
April 30, 2026
9:00 - 10:00 AM EST
[Register Here](#)

Seminars

No new seminars at this time.

From our Partners:

PennTAP

Has multiple resources for your company to utilize at no cost or minimal cost

Contact: [Amy Jorden](#)

IMC (Innovative Manufactures' Center)

IMC has multiple training sessions for your business

Webinars and Seminars

You can [click here](#) to see what is available

Training Webinars You May Have Missed?

No worries, watch our recorded sessions!

Click on the topic of your choice below to be routed to the recording!

- [US Foreign Corrupt Practices Act](#)
- [Near Shoring as Opposed to Off Shoring. Why Choose the "Americas"](#)
- [Classification Under The US Harmonized Tariff & Schedule B](#)
- [Understanding ITAR Classification & CJ Filing Requirements](#)
- [Export Controls Under Export Administration Regulations \(EAR\) & Changes Under Export Control Reform \(ECR\)](#)
- [Incoterms, Landed Cost, Payment Methods, How do these relate to pricing your Product?](#)
- [Commercial Documents for Exports](#)

Strategic Partnerships Program

The BusinessPA team works to connect international companies that wish to grow in the North American market with Pennsylvania firms that are looking for international partnerships.

You can contact Alex Mederos for more information on the program.

Phone: 717-300-8402

Email: amederos@pa.gov

[Click here to view the partnership opportunities](#)

SAP&DC International Program

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